

Sam Richter is an award-winning speaker and bestselling author and is considered one of the world's top experts on sales intelligence and digital reputation management. He has been named one of the world's Top 25 Most Influential Sales Leaders and through his Know More keynote presentations and online programs, Sam has trained leading organizations and entertained tens of thousands of persons around the globe. Sam's proven techniques for leveraging online information to grow sales has directly resulted in millions of dollars of new business for his clients and program attendees. Sam has been featured in thousands of newspaper, magazines, online publications, and television and radio programs. He has won numerous awards including a Gold Award at the International Film Festival and a Codie Award, the Oscars of the software industry. He is a partner in – and serves on the boards of directors of – numerous technology firms. Sam is a past finalist for Inc. Magazine Entrepreneur of the Year and a member of the Minnesota Speaker's Hall of Fame. Please welcome, Sam Richter!